

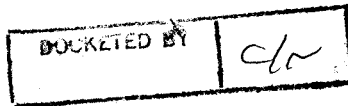


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Transmittal AZ97000
Docket Control Center
Arizona Corporation Commission
1200 West Washington Street
Phoenix, Arizona 85007

Arizona Corporation Commission
DOCKETED
MAR 13 1997



0000037612

RECEIVED March 10, 1997
AZ CORP COMMISSION
Via Overnight Delivery

MAR 13 10 08 AM '97

DOCUMENT CONTROL

DOCKET NO. U - 3342-97-129

**Re: Application for Certificate of Convenience and Necessity to Provide
Competitive Intrastate Telecommunications Services as a Reseller - Tel-
Save, Inc. d/b/a The Phone Company**

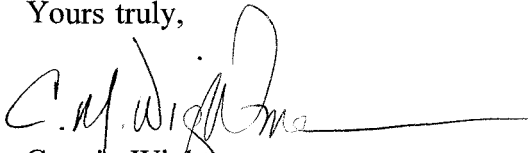
Dear Sir/Madam:

Enclosed for filing are the original and ten (10) copies of the initial application and proposed tariff of Tel-Save, Inc. d/b/a The Phone Company.

Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it in the self-addressed, stamped envelope enclosed for this purpose.

Questions regarding this filing may be directed to me at (407) 740-8575.

Yours truly,


Connie Wightman
Consultant to Tel-Save, Inc.

cc: Ms. Tina Tecce
File Tel-Save - AZ

ARIZONA CORPORATION COMMISSION

Application for Certificate of Convenience and Necessity to Provide
Competitive Intrastate Telecommunications Services as a Reseller

RECEIVED
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Mail Original plus 10 copies of completed application to:

DOCUMENT CONTROL

Docket Control Center
Arizona Corporation Commission
1200 W. Washington Street
Phoenix, Arizona 85007

If you have current applications pending in Arizona for
provision of reseller, AOS or other telecommunications
services, please identify:

Type of Service:

Docket No:

Type of Service:

Docket No:

DOCKET NO. U - 3342 - 97 - 129
Docket No. _____

Date Docketed _____

A - COMPANY AND TELECOMMUNICATIONS SERVICE INFORMATION

A-1 The name, address, and telephone number of the applicant (company):

Tel-Save, Inc.
6805 Route 202
New Hope, PA 18938
Telephone: (215) 862-1500
Facsimile: (215) 862-1085

A-2 If doing business (d/b/a) under a name other than the
specify:

The Phone Company

Noted above,
3342 129
3342 - 97 -
124

A-3 The name, address, telephone number, and facsimile number of the management contact:

Dan Borislow, CEO
Tel-Save, Inc. d/b/a The Phone Company
6805 Route 202
New Hope, PA 18938
Telephone: (215) 862-1500
Facsimile: (215) 862-1085

A-4 The name, address, and telephone of the attorney, if any, representing the applicant:

None.

A-5 What type of legal entity is the applicant?

- ☐ Sole proprietorship
- ☐ Partnership: ____ limited, ____ general, ____ Arizona, ____ Foreign
- ☐ Limited liability company
- ☒ Corporation: ____ "S", ____ "C", ____ non-profit, ____ Arizona, ☒ Foreign
- ☐ Other, specify:

A-6 Include "Attachment A." Attachment A must list names of all owners, partners, limited liability company managers, or corporation officers and directors (specify), and indicate percentages of ownership.

A-7 1. Is your company currently providing telecommunication service in Arizona?

Yes.

2. If "yes", identify the types of telecommunications services provided; whether operator services are provided and whether they are provided to traffic aggregators (as defined in A.A.C. R14-2-1001(3)); the number of customers in Arizona for each type of service; and the total number of intrastate minutes resold in the latest 12 month period for which data are available.

No service is provided to traffic aggregators.
Arizona customers - year end 1996: 2,752
Arizona intrastate minutes, 1996: 528,915

3. If "no", when does your company plan to begin providing service in Arizona?

A-8 Include "Attachment B." Attachment B must include copies of all proposed rates and tariffs for each service to be provided that state the maximum rate as well as the price to be charged, and that also state other terms and conditions, including deposits, that will apply to provision of the service(s) by the telecommunication company. The Commission provides pricing flexibility by allowing competitive telecommunications service companies to price their services at levels equal to or below the maximum rates contained in their tariffs.

A-9 The geographic market to be served is:

☒ statewide.

☐ other, describe and provide a map depicting the area.

A-10 List the states in which you currently provide the services similar to those you intend to provide in Arizona.

Please refer to Attachment "E".

A-11 Describe your complaint processing procedures.

Complaints may be reported by the customer via Tel-Save's toll free customer service number, which is 1-800-728-3288. This number appears on the customer's bill and customers may contact this number for information concerning their bill. Customer service agents are available Monday through Friday from 8:30 AM until 5:30 PM. After hours calls are routed to an answering machine for 24 hour coverage. Answering machine messages will be returned the next business day. Tel-Save will be responsible for all customer inquiries and complaints and the 800 telephone number will be provided by the billing agent on the customer bill and in all Tel-Save mailings.

A-12 Provide a list of states in which you have sought to offer telecommunications services, but in which the state regulatory commission granted your application with major changes and conditions, or did not grant your application for those services. For each state listed, provide a copy of the commission's decision modifying or denying your application for authority to provide telecommunications services.

None.

A-13 Has the company been granted authority to provide telecommunications services in any state where subsequently the authority was revoked? If "yes", provide copies of the state regulatory commission's decision revoking its authority.

No.

A-14 Has the company been or is the company currently involved in any formal complaint proceeding before any state or federal regulatory commission? If "yes", in which states is the company involved in proceedings, and what is the substance of these complaints. Also, provide copies of commission orders that have resolved any of these complaints.

No.

A-15 Has the applicant been involved in any civil or criminal investigations related to the delivery of telecommunications services within the last five years? If "yes", in which states has the applicant been involved in investigations, and why is the applicant being investigated?

No.

A-16 Has the applicant been convicted of any civil or criminal acts related to the delivery of telecommunications services within the last five years? If "yes", list the states where convictions occurred, and provide a copy of the court order of the convictions.

No.

B - TECHNICAL INFORMATION

B-1 Resellers should include "Attachment C." Attachment C should provide the following information:

1. A diagram of the applicant's basic call network used to complete Arizona intrastate telecommunications traffic. This diagram should show how a typical call is routed in both its originating and terminating ends (i.e. show the access network and call completion network). Also include on the diagram the underlying carrier(s) for each major network component and indicate if the carrier is facilities-based or not.
2. Indicate who owns the facilities (within the State of Arizona) that are used to originate and terminate the applicant's intrastate telecommunications traffic (i.e. provide a list of the Arizona facilities-based long distance carriers whose facilities are used to complete the applicant's intrastate traffic).

B-2 Describe those actions that your customers will have to take to make a telephone call if your system goes down.

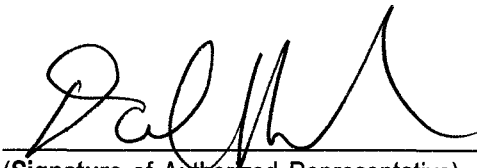
In the event that Tel-Save's underlying interexchange carrier is unable to complete a call, customers may place calls using another interexchange carrier by dialing an access code (i.e. 10XXX, 950 or 800 access number) to reach that carrier.

C - FINANCIAL INFORMATION

C-1 Include "Attachment D." Attachment D should provide copies of the following audited financial information for the most recent two years for all Arizona operations. Check boxes indicating items attached.

- ☐ current intrastate balance sheet
- ☐ current intrastate income statement
- ☐ current intrastate cash flow statement
- ☒ other financial information evidencing financial resources.

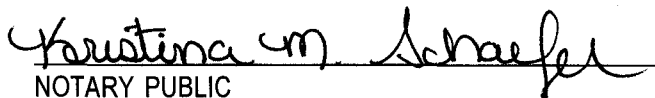
I certify that if the applicant is an Pennsylvania corporation, a current copy of the Articles of Incorporation is on file with the Arizona Corporation Commission, and the applicant holds a Certificate of Good Standing from the Commission. If the company is a foreign corporation or partnership, I certify that the company has authority to transact business in Arizona. I certify that all appropriate city, county and/or State agency approvals have been obtained. Upon signing of this application, I attest that I have read the Commission's rules and regulations related to the regulation of telecommunications services and that the company will abide by Arizona State law including the Arizona Corporation Commission Rules and Regulations. I certify that to the best of my knowledge the information provided in this application is true and correct.

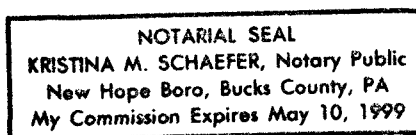

(Signature of Authorized Representative)
Daniel Borislow

3/6/97
(Date)

Daniel Borislow, CEO
(Printed Name of Authorized Representative)

SUBSCRIBED AND SWORN to before me this 6th day of March, 1997.


NOTARY PUBLIC



ATTACHMENT A

Tel-Save, Inc.
d/b/a
The Phone Company

OFFICERS AND DIRECTORS

Daniel Borislow	CEO and Chairman
Emanuel J. DeMaio	COO and Director
Gary W. McCulla	President and Director
Joseph Schenk	CFO & Treasurer
Aloysius T. Lawn IV	Secretary and Director

All officers and directors may be reached at the company headquarters at 6805 Route 202, New Hope, PA 18938.

OWNERS & PERCENTAGE OWNERSHIP

Tel-Save Holdings, Inc.	100%
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